

The Delphi MAGAZINE

The Delphi Magazine
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News

Borland Restructuring

In a move aimed at restoring the company to profitability in fiscal 1998 (ending 31 March 1998), new CEO Del Yocam has announced a re-structuring at Borland.

Around 300 staff are to be lost and other cost savings introduced, including in certain marketing and support programmes which have been judged ineffective. Least affected will be international operations, where profits have been stronger than in the USA.

Yocam, who joined Borland in December last year, said "This re-structuring is the beginning of a plan to grow Borland into a thriving company known for the value it provides to organizations building client/server and Internet/intranet applications. We plan to leverage Borland's rich heritage of high-quality and high-performance software development tools to expand our business into new markets."

A high priority will be placed on new product development: R&D programmes are now aimed at delivering at least one major product release each quarter. The intention is to help customers keep pace with the rapid changes in technology and to provide Borland with a consistent revenue stream.

On the technical support side, new fee-based technical support programs are to be implemented, with an increase in the amount

of support available through Borland's web site.

Zack Moves Up...

Borland's Zack Urlocker has been promoted to vice president of product management. He is now responsible for all the company's product management and product marketing activities, reporting directly to Chairman and CEO Del Yocam. Congratulations!

Zack was heavily involved in the development of Delphi and is credited with developing Borland's client/server and Internet/intranet Golden Gate strategy.

"I am looking forward to being a part of the management team responsible for Borland's turnaround," commented Zack. "Del Yocam is providing a level of management discipline and bottom line focus that will enable us to continue to build leading products for corporate IT developers."

UK Borland Users Group

Not content with running the Delphi Developers' Group and Delphi InterBase Developers' Group, Phil Goulson and Joanna Pooley have also started the C++Builder Developers' Group and Web Developers' Group, as well as taking the dBASE Users Group under their organising wing!

At the invitation of Borland, the groups are now formed under the umbrella title of the Borland Users Group. Promised benefits include closer contact with Borland and a full range of services.

For more information on any of the groups, call 01980 630032.

SylvanMaps/OCX 2.0

The latest version 2.0 of SylvanMaps/OCX from Sylvan Ascent gives you better graphics and more run-time user interface options than ever before, plus a planet-full of free mapping data (often a high hidden cost with mapping tools), with improved translators and support for nearly every conceivable projection, all on-disk. Details from Grey Matter, Tel: +44 (0)136 654100.

WaveTools

Internet And Intranet tools

Developed by Transcom Software this new Delphi component suite for the development of internet and intranet applications is now available. Since this is all native Delphi code, there are no messy OCXs, DLLs or other external support files to worry about.

You can deal with remote HTML documents as if they were disk based files, so you can *process* the HTML instead of just viewing it. HTML 3 is supported, plus extra enhancements, along with a text search string capability within documents. HTTP protocol connections are made over TCP/IP enabled networks.

A powerful position and pattern based text extraction engine is included. HTML documents can be saved with all their images. Floating images are supported, even within tables. Image formats supported include GIF87, GIF89a and JFIF/ JPEG image decompression, with no external DLLs, plus progressive display of images during decompression. There is an HTTP-based multiple file downloading capability, plus complete print preview and print engine.

The price is US\$399.00. For more details and a demo visit Transcom at www.transerve.com

Delphi Component Courses

UK software and training company Dunstan Thomas are now offering two new training courses in Delphi component development. One course is at intermediate level, the

second at advanced level. For more details and bookings call Dunstan Thomas on +44 (0)1705 822254.

ImageLib For C++ Builder

Skyline Tools have announced the forthcoming release of ImageLib Corporate Suite for C++Builder, currently available for Delphi and Visual Basic.

The Suite includes 35 image correction and manipulation tools as well as special effects. Formats supported are JPEG, JPEG 6a, PNG, GIF, PCX, BMP, DXF, TGA, Baseline TIFF, Kodak Photo-CD and EPS. To increase its document imaging power, the suite features reading and writing of TIFF III/CITT, TIFF IV/CITT, Multipage TIFF, Packbits and LZW. Image Correction tools such as lightening/darkening, contrast, rotation by degree and despeckle help users with text manipulation. A complete scanning package includes full TWAIN support including downloading from digital cameras, a doorway to ISIS, low-level and multipage scanning. All the popular multimedia formats for adding video and sound to applications are included too. When used with VideoLab (check out www.ObjectShow) live video and video tape can be added to apps.

For information call +1 818 766 3900, Fax: +1 818 766 9027 or visit <http://www.imagelib.com>

Component Clearing House

If you have components that you would like to make money from (whether you have them for sale

InfoPower For C++ Builder

Woll2Woll Software have announced that InfoPower is now available for Borland C++ Builder (see the screenshot, right). Seen by many programmers as a must-have tool for Delphi database application development, the InfoPower component suite is sure to gain a loyal following amongst C++ Builder users too.

The US price is \$199, with source code an extra \$149. For a trial version, visit <http://www.woll2woll.com> and for more details call +1 510 371 1663, Fax: +1 510 371 1664.

On our Web site: <http://www.itecuk.com>

Don't forget to visit our Web site regularly to keep up to date. Here's some of what you can find:

- Updated program and data files for TDMAid, the Article Index Database.
- TDMaid Online for immediate access!
- The Delphi Magazine Book Review Database: online and downloadable versions.
- Is your companion disk dead? The source and example files from the articles for the last few issues are here for download.*
- Details of what's coming up in the next issue.
- Back issues: contents and availability details.
- Sample articles from back issues.
- Links to other great Delphi sites.

* Do also contact us so we can send you a new disk. Sorry, the shareware/freeware bonus files are not included in these downloads as we have very limited Web space.

now or not) and you are prepared to provide the effort to bring them up to a professional standard, Trysoft in Australia are offering to increase their marketing exposure via their new *Component Clearing House* hosted on the web.

Trysoft claim to have a web site with a difference and are seeking top-flight Delphi components to market. They will also provide help with packaging etc. If you are interested in this offer email Leigh Thompson at tcch2@trysoft.com with details of your components.

Information Please!

If your company has products or services relevant to Delphi developers then we want to hear about them!

Our deadline for news is the 8th day of the month preceding the cover date. Send your information for the attention of the Editor, **by email if possible**, to:

70630.717@compuserve.com
or failing that by fax to:
+44 181 249 0376
or by snail mail if you really must!

